

ALAWWAL CAPITAL A SAUDI JOINT STOCK COMPANY

PILLAR III DISCLOSURES REPORT As Of 31 December 2015





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1. SCOPE OF APPLICATION

- ✓ Alawwal CAPITAL is a Saudi closed joint stock company registered with the CMA under license number 30 / 6022 dated 09 / 6 / 1427H
 - AND license number 36 / 8095 dated 01 / 01 / 1429H (corresponding to 10 / 1 / 2008)
 - AND license number $37\,/\,14178\,$ dated $21\,/\,06\,/\,1435$ H (corresponding to $21\,/\,04\,/\,2014\,$) And commercial registration number 4030170788 dated $19\,/\,06\,/\,1428$ H (corresponding to $05\,/\,07\,/\,2007\,$)
- ✓ The Company is licensed in
 - a) Managing (Funds Portfolio)
 - b) Arranging
 - c) Advising
 - d) Custody of securities
 - e) Dealing as principal

2) PURPOSE OF THE REPORT

- ✓ The Pillar III disclosure report has been prepared in accordance with the prudential rules and Pillar III disclosure guidelines issued by the Capital Market Authority (CMA).
- ✓ The purpose of this disclosure is to inform market participants about
 AL awwal capital, risk exposures, risk assessment process and the capital
 adequacy.





3) CAPITAL STRUCTURE

- ✓ The Company's authorised, issued and fully paid up share capital is 5,000,000 shares of SR 10 each
- ✓ The Company has not issued any capital instruments of innovative complex, or hybrid nature.
- ✓ The Capital of the Company as of December 31, 2015 consists of pillar 1 only as
 - i. Paid-up Capital SR 50 m
 - ii. Accumulated Reserves SR 3.6 m
 - iii. Accumulated Profit of SR 27.3 m.

4) CAPITAL ADEQUACY

- ✓ The Prudential Rules are based on three pillars.
 - Pillar 1 regulates the minimum capital requirements for
 - a) credit risk
 - b) market risk
 - c) operational risk
 - d) large and excess exposures
 - e) liquidity requirements
 - Pillar 2 regulates the authorized person's
 - a) internal capital assessment
 - b) risk management
 - c) governance





Pillar 3 regulates how information regarding

- a) risk management
- b) capital requirements
- c) capital adequacy etc. (should be made public)
- ✓ The total capital ratio shall not be allowed to be lower than 1. Whenever the ratio is lower than 1, the authorized person shall decrease its exposures or increase its capital base
- ✓ The Company will consistently maintain its capital adequacy ratio well above the regulatory minimum of 1%
- ✓ The audited capital base, minimum capital requirement and capital adequacy ratio
- ✓ AL AWWAL CAPITAL COMPANY as per the CMA's Prudential Rules are as follows

SAR ' 000

Description	2013 SR'000	2014 SR'000	2015 SR'000
Capital Base			
Tier 1 Capital	62,849	80,559	80,945
Tier 2 Capital	0	0	0
Total Capital Base	62,849	80559	80945
Minimum Capital Requirement			
Market Risk	30,43	6,007	8,552
Credit Risk	22,526	19,797	17,948
Operational Risk	3,697	4,599	4,887
Total Minimum Capital Required	29,266	30403	31,387
Capital Adequacy Ratio			
Total Capital Ratio (Time)	2.15	2.65	2.58
Tier 1 Capital Ratio (Time)	2.15	2.65	2.58
Surplus / (Deficit) in the capital	33,583	50,156	49,558





- ✓ The capital base consists of Tier 1 capital --which includes
 (Paid-up Capital, Audited retained earnings and Accumulated Reserves)
- \checkmark The company does not have Tier 2 capital as per article 4 and 5 of the Prudential Rules.
- ✓ The minimum capital requirements for market, credit and operational risk are calculated as per the requirements specified in part 3 of the Prudential Rules.
- ✓ The Company manages its capital base in light of Pillar I and Pillar II of the Prudential
- ✓ The Company's business objectives when managing capital adequacy is to comply with the capital requirements set forth by the CMA to safeguard the Company's ability to continue as a going concern, and to maintain a strong capital base.
- ✓ The Company's risk and capital assessment policies are designed to identify and quantify these risks , set appropriate limits in line with defined risk appetite, ensuring control and monitoring adherence to the limits
- ✓ The principal risks associated with the Company's business are credit risk, market risk, liquidity risk, operational risk and reputation risk.
- ✓ The table below describes the approaches the Company has adopted for determining

Credit Risk
Standardized Approach
Market Risk
Standardized Approach
Operational Risk
Basic Indicator Approach

- ✓ The Company aims to maximise shareholders' value through an optimal capital structure that protects the stakeholders' interests under extreme stress conditions, and provides sufficient capacity for growth whilst ensuring compliance with the regulatory requirements and meeting shareholders' expectations
- ✓ Each element of our risk control framework plays a key role in the decision-making processes within the firm.





- ✓ All material risks are reported to the respective authority holders at least monthly.
- ✓ Four basic pillars illustrate the company's efforts to reduce the risks
 - 1. Protecting the financial strength of (AL AWWAL Capital) by controlling our risk exposures and avoiding potential risk concentrations
 - 2. Protecting our reputation through a sound risk culture characterized by aholistic and integrated view of risk, performance and reward, and through full compliance with our standards and principles, particularly our Code of Business Conduct and Ethics.
 - 3. Ensuring management accountability, whereby business management, as opposed to Risk Control, owns all risks assumed throughout the firm and is responsible for the continuous and active management of all risk exposures to ensure that risk and return are balanced.
 - 4. Disclosure of risks to
 - Senior management
 - o Board of Directors
 - o All other stakeholders (with an appropriat level of transparency)





5) RISK MANAGEMENT

5. 1 Strategies and processes for risk management and compliance function:

- ✓ Risk Management & Compliance functions in the company is an independent function reduce risk and provide balanced approach to achieve its reporting functionally to Risk & Compliance Committee which reporting to Board of Directors
- \checkmark Corporate Governance frameworks are developed to strategic objectives.
- ✓ Transparency and accountability are focal points to business, ensuring that the necessary for effective risk management in all areas of risk including, (Credit, Market and Operational Risk) For the purposes of robust regulatory compliance
- ✓ Risk management is within Risk & Compliance department, performing risk reviews and risk assessments on any new product or process or change initiative documents and provides necessary sing off from the risk management perspective
- ✓ The Board is the highest level approval body that performs its functions in accordance with its terms of reference outlined in the Corporate Governance charter.

Also, there are four Board Committees (Risk & Compliance Committee, Executive Committee, Audit Committee and Nomination & Remuneration Committee) which have separate terms of reference approved by the Board.

5. 2 Credit Risk Disclosue

✓ The Credit risk is defined as the risk of loss resulting from a drop in credit worthiness of issuers of securities, and any debtors to which authorized persons are exposed. also It is the potential risk of a counterparty failing to meet its obligations in accordance with agreed terms.





- ✓ AL awwal Capital Company Credit Risk Policy aims to identify the sources of Credit Risk and establishes the standards for defining, measuring, monitoring, and reporting such risk.
- ✓ so , the company carries out regular stress tests to effectively monitor, measure
 and manage the credit risk that the company is exposed
- ✓ In compliance with CMA, all awwal capital uses credit quality steps to determine appropriate risk weight for credit risk exposures To identify the credit quality as prescribed by CMA.
- ✓ AL awwal Capital Company uses ratings from credit rating agencies (CRA) mentioned in the Prudential Rules.

5. 3 Market Risk Disclosue

- ✓ Market risk is the risk of loss resulting from adverse movements in the level and in the volatility of market prices of assets, liabilities and financial instruments
- ✓ The stress scenarios are reviewed regularly by UBS in the context of the macroeconomic and geopolitical environment by a committee comprised of representatives from the business divisions and Risk Control
- ✓ Apart from that , the Company did not undertake significant transactions in currencies other than Saudi Riyals or US Dollars during the last years.
- ✓ The monitoring and control of market risk is handled by the risk management function which is responsible for ensuring market risk exposures are measured in accordance with defined policies and reported monthly





5. 4 Operational Risk Disclosue

- ✓ Operational Risk is defined as loss resulting from inadequate or failed internal processes, people, systems and / or external events and legal risk
- ✓ It may also arise from potential disruptions of business processes associated with the delivery of products or services to customers
- ✓ Operational Risk is managed through ensuring that adequate internal processes, systems and people are in place in the respective business areas
- ✓ Policy & procedure documents are maintained with each business / support units of the company for necessary compliance
- ✓ Business Continuity Plan is designed to ensure that the processes are in place for continued effective delivery of all Products & Services at all times
- ✓ The Operational risk Capital charge is calculated as higher of the amounts Under the Basic Indicator Approach, 15 % capital charge is calculated on average operating income of the last three audited financials years

5.5 Liquidity Risk Disclosure, Strategies, guidelines for managing

- ✓ Liquidity risk is the risk that the company will be unable to meet itsobligation as they become due, without adversely affecting on financial conditions
- \checkmark Liquidity requirements are monitored on a monthly basis
- ✓ the management ensures that sufficient liquid funds are available to meet any
 commitments as they arise

5. 6 BUSINESS AND ECONOMIC RISK

- ✓ Business risks implies uncertainty in profits or danger of loss and the events that could pose a risk due to some unforeseen events in future, which causes businesses to fail, could arise <u>due to</u>
 - a. Internal risks risks arising from events that may happen within the company;
 - b. External risks risks arising from events that happen out of the company





- ✓ Economic risk is somewhat related to Business risk, as the former is a key External risk that is prone to happen which may impact the running of the company.
- ✓ economic risk can be described as the likelihood that the company will be affected by macroeconomic conditions such as government regulation, exchange rates, or political stability, most commonly in a foreign country
- ✓ In terms of economic risk, the risk management department does a regular stress testing which takes into account some distressed macro-economic conditions in order to assess the impact on the net income of the company
- ✓ Also the key potential business risks are identified as part of the budgeting and forecasting process
- ✓ Business risk is covered by the budgeted income. Moreover, the company usually does an ongoing review of its performance against the budget and in addition also takes into account the current market conditions

5. 7 STRATEGIC RISK

- ✓ The profitability of the company could be adversely impacted by the failure implement
 the following factors
 - a. The correct strategy
 - b. Not being able to meet its business objectives, targets
 - c. Losing the support from its shareholders
- ✓ Competition risk could be one of the primary causes of strategic risk
- ✓ The Company in an effort to have a clear direction had developed a medium term strategic plan ranging over the next 5 years, which identifies clearly the objectives of the company and how it intends to achieve them.





5. 8 REPUTATION RISK

- ✓ Reputational risk is not a stand-alone risk and is inherent and derived from any of the other risks that have been detailed above. As these are not stand alone risks, proper and efficient management of the underlying risks which are prone to result in these risks is critical to avoid reputation risk
- ✓ Some important sources for reputation risk
 - a. Failure to meet market expectations
 - b. Ineffective Business Continuity Plans
 - c. Failure to deliver minimum standards of service
 - d. Unethical practice by company employee

6. 9 COMPLIANCE RISK

- ✓ Mean , risk of non-conformance with (laws, rules and regulations) set forth by the CMA and other governmental and supervising agencies within the Kingdom of Saudi Arabia
- ✓ These risks also arise in situations where the laws or rules governing the company's products and activities of its clients may be ambiguous
- ✓ Also, these risks my be expose the company to fines, civil money penalties, payment of damages
- ✓ To treatment and avoiding all this risks
 - a) The Compliance department carries out a regular compliance monitoring program to identify the key compliance issues relating to different business and activities in the company.
 - b) The Compliance Committee and the Internal Audit Committee to monitoring any risks related to the process of compliance and prepare detailed reports to the Board of Directors





APPENDICES

Appendix I Illustrative Disclosure on Capital Base

CAPITAL BASE	SAR '000
Tier-1 Capital	
Paid-up capital	50,000
Share premium	0
Reserves	3,594
Audited retained earnings	27,350
Verified previous year profit/(loss)	27,330
Verified interim profit/(loss)	0
Loss offsetting against capital reduction	0
Tier-1 adjustment *	7,976
Unverified interim loss (-)	7,576
Unverified previous year loss (-)	0
Goodwill and intangible assets (-)	0
Unrealised losses from HFT investments (-)	(7,976)
Unrealised losses from AFS investments (-)	0
Deferred zakah assets (-)	0
Dividend expense from retained earnings (-)	0
Zakah expense from retained earning (-)	0
Other negative equity items (-)	0
Other deductions from Tier-1 (-)	
Deductions (-)	(7,976)
Tier-1 capital	80,945
no. 2 supred.	33,3 .3
Tier-2 Capital	
Subordinated loans	0
Tier 2 debt securities	0
Cumulative preference shares	0
Revaluation reserves	0
Tier-2 adjustment *	
Other deductions from Tier-2 (-)	
Deduction to meet Tier-2 capital limit (-)	0
Tier-2 capital	0
CAPITAL BASE	80,945





<u>Appendix II</u> <u>Illustrative Disclosure on Capital Adequacy</u>

Exposure Class	Exposures before CRM	Net Exposures after CRM	Risk Weighted Assets	The amount of capital requirement
Credit Risk				
On-balance Sheet Exposures				
Governments and Central Banks	0	0	0	0
Administrative bodies and NPO	0	0	0	0
Authorized Persons and Banks (including cash)	946	946	946	132
Margin Financing	0	0	0	0
Corporates	86	86	614	86
High risk investments	2,095	2,095	8,380	1,173
Securitization and resecuritization	0	0	0	0
Investment funds	379	379	569	80
Listed shares	0	0	0	0
Other exposures			105,419	14,759
Cash or gold	1,625	1,625		
Tangible assets	3,401	3,401		
Deferred expenditure / ACCRUED income	31,295	31,295		
Retail exposures	0	0		
Past due items	186	186		
Other assets	0	0		
Total On-Balance sheet Exposures	40,013	40,013	115,928	16,230
Off-balance Sheet Exposures	•			•
OTC/Credit Derivatives	0	0	0	0
Repurchase agreements	0	0	0	0
Securities borrowing/lending	0	0	0	0
Commitments	0	0	0	0
Other off-balance sheet exposures	0	0	0	0
Total Off-Balance sheet Exposures	0	0	0	0
Total On and Off-Balance sheet Exposures	40,013	40,013	115,928	16,230
Prohibited Exposure Risk Requirement			12,273	1,718
Total Credit Risk Exposures			128,201	17,948
Market Risk	LONG POSITION	SHORT POSITION		
Interest rate risks	0	0		0
Equity price risks	1,683	0		303
Risks related to investment funds	51,555	0		8,249
Securitization/ re-securitization positions	0	0		0
Excess exposure risks	0	0		0
Settlement risks and counterparty risks	0	0		0
Foreign exchange rate risks	0	0		0
Commodities risks.	0	0		0
Total Market Risk Exposures	53,238	О		8,552
Operational Risk				4,887
Minimum Capital Requirement				31,387
Minimum Capital Requirement Surplus/ (Deficit) in Capital				31,387 49,558



<u>Appendix III</u> <u>Illustrative Disclosure on Credit Risk's (Risk Weight)</u>

	Exposur	es after no	etting and	credit ris	k mitigati	on	_		_			As of 31 / 12 / 2015
Risk weight	APs and banks	Corporates	High risk investments	Investment funds	Tangible assets	Deferred expenditure / accrued income	Past due items	Prohibited risks	Other Assets	Off-balance skeet commitments	Total Exposure after netting and credit Risk mitigation	Total risk weighted Assets
0%									1,625		1,625	0
100%	946										946	946
150%				379							379	569
300%					3,401	31,295					34,696	104,090
400%			2,095								2,095	8,380
414%											0	0
714% include prohibited exposure		86				2,965	186				3,237	14,216
Average Risk Weight	946	614	8,380	569	10,203	93,885	1,328				42,978	128,201
Deduction From Capital Base				-7,976								



<u>Appendix IV</u> <u>Illustrative Disclosure on Credit Risk's (Rated Exposure)</u>

		Illustrative D	Disclosure on	Credit Risk's Ra	ted Exposure	As of 31 / 12	/ 2015	
			Long	term Rating of c	ounterparties			
	Credit Quality Step	1	2	3	4	5	6	Unrated
Exposure Class	S&P	AAA TO AA-	A+TO A-	BBB+BBB-	BB+ TO BB-	B+ TO B-	CCC+ and below	Unrated
	Fitch	AAA TO AA-	A+TO A-	BBB+BBB-	BB+ TO BB-	B+ TO B-	CCC+ and below	Unrated
	Moodv's	Aaa TO Aa3	A1TO A3	Baa1 TO Baa3	Ba1TO Ba3	B1 TO B3	CAA1 and below	Unrated
	Capital Intelligence	AAA	AA TO A	BBB	BB	В	C and below	Unrated
On and Off balance-sheet Exposures		•		-			-	
Governments and Central Banks								
Authorized Persons and Banks						946		
Corporates								
Retail								
Investments								
Securitization								
Margin Financing								
Other Assets								
TOTAL		0	0	0	0	946	0	0
			Short	term Rating of o	counterparties			
	Credit Quality Step	1	2	3	4	Unrated		
Exposure Class	S&P	A-1+,A-1	A-2	A-3	Below A-3	Unrated		
Exposure class	Fitch	F1+,F1	F2	F3	Below F3	Unrated		
	Moody's	P-1	P-2	P-3	Not Prime	Unrated		
	Capital Intelligence	A1	A2	A3	Below A3	Unrated		
On and Off balance-sheet Exposures	- Capital Intelligence			1			l	
Governments and Central Banks								
Authorized Persons and Banks								
Corporates						86		
Retail						186		
Investments						379		
Securitization						3,3		
Margin Financing	1							
Other Assets								
TOTAL		0	0	0	0	651		



<u>Appendix V</u> <u>Illustrative Disclosure on Credit Risk Mitigation</u>

Exposure Class	Exposures before CRM	Exposures Covered by Guarantees / Credit derivatives	Exposures Covered by Financial Collateral	Exposures Covered by Netting Agreement	k Mitigation Exposures Covered by Other eligible Collaterals	Exposures after CRM
Credit Risk						
On-Balance Sheet Exposures		1	_	_	1	T
Governments and Central Banks						0
Authorized Persons and Banks	946					946
Corporates	86					86
Retail						0
Investments	2,474					2474
Securitization						0
Margin Financing						0
Other Assets	36,507					36507
TOTAL On-Balance Sheet Exposures	40,013	0	0	0	0	40,013
Off-Balance Sheet Exposures						
OTC / Credit Derivatives						
Exposure in the form of repurchase agreements						
Exposure in the form of securities lending						
Exposure in the form of commitments						
Other Off-Balance sheet Exposures						
TOTAL Off-Balance Sheet Exposures	0	0	0	0	0	0
			1	1		
TOTAL On and Off-Balance Sheet Exposures	40,013	0	0	0	0	40,013